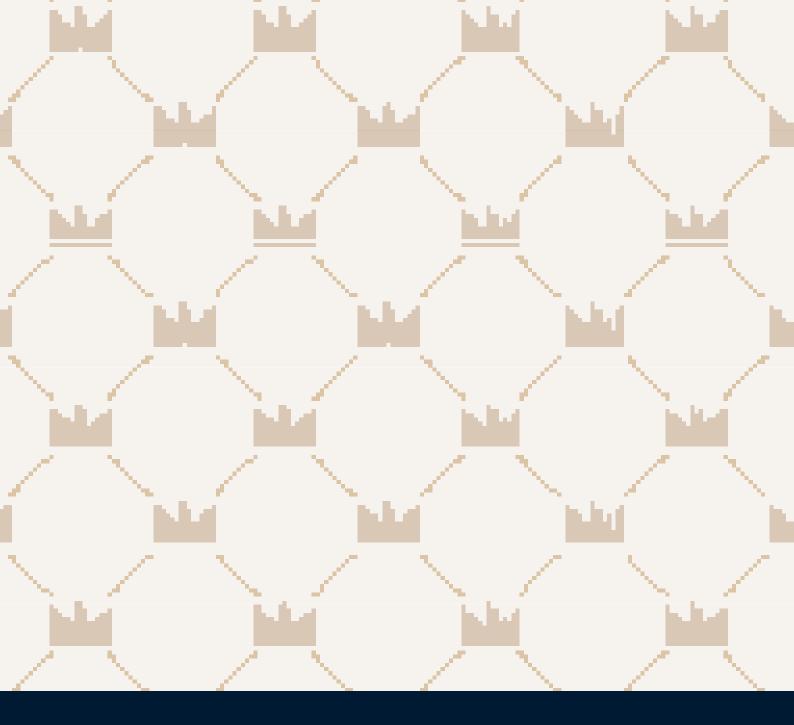
CORPORATE PROFILE







Contact information

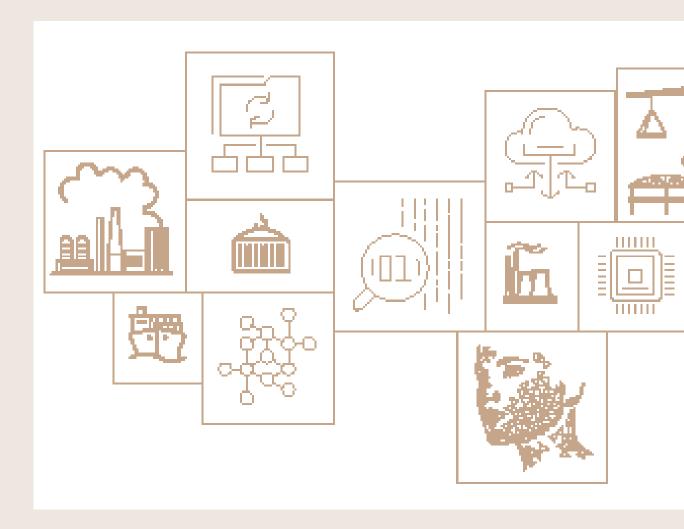
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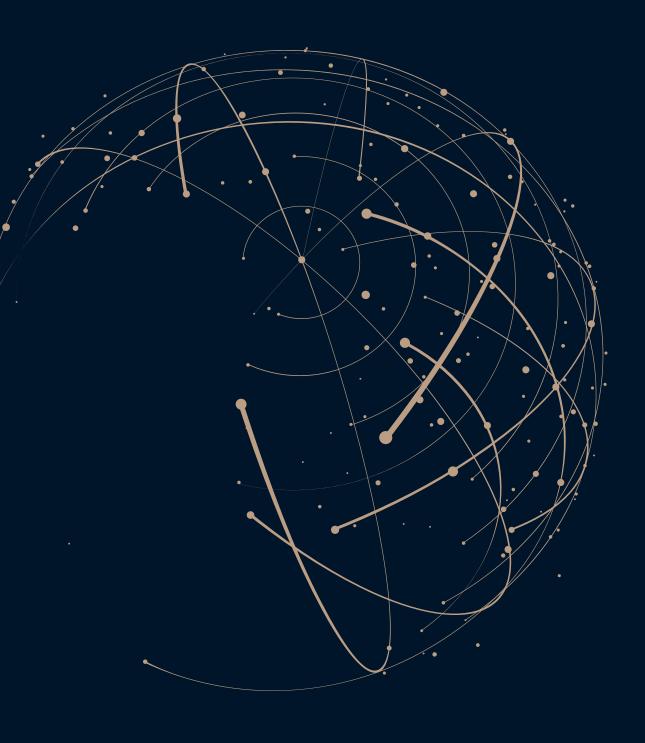
ztgroup.com.pk





INTRODUCTION

ZT Group is fairly growing conglomerate which has its deep foot prints in MEA, Saudi Arabia, Pakistan, Luxembourg, UK, South Korea, Oman and extensive partnerships around the globe. ZT Group has seen it's investments grow in various sectors with extensive expertise in construction, land development, oil movement, technology development, steel conversion and transportation. The ZT Group team is dedicated, forth coming, innovative and extremely responsive to the fast evolving global economic climate. Within this corporate profile we aim to share with you a collective vision shared by executive decision makers of the ZT Group which has led to successive growth over the last 20 years.



"We have no boundaries to limit ourselves in creating a global presence through combining the diverse strengths and experience of ZT Group to create unparalleled value for the projects we engage in and the benefits they present to countries within which they operate."

Zia Talib, Chairman

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OUR VISION

To explore opportunities in the current market for operational and technological excellence.



CHAIRMAN'S STATEMENT



Today's economical climate requires that we respond quickly to the constant changes happening all around us. We also strive to create new value by organically mobilising the technological capabilities and management resources within the ZT Group.

Since its establishment in 2002, ZT Group has provided opportunities for the material and intellectual growth of all our employees, and through our joint efforts, contributed to development in local economies. Although ZT Group came into existence through investments in engineering and construction, organic growth led us to diversify into other opportunities globally including mining, steel, agriculture, IT, e-commerce, transportation and logistics.

We have no boundaries to limit ourselves in creating a global presence through combining the diverse strengths and experience of ZT Group to create unparalleled value for the projects we engage in and the benefits they present to countries within which they operate.

Companies are comprised of people. The quality of a technology, product or service depends on the people behind it. ZT Group believes in the "People-Planet-Profits" principle to ensure that the products and services we provide consistently align with our vision.

ZIA TALIBChairman

OUR STORY





ZT Group Mission

ZT Group wants to take existing business houses to next level, through remarkable improvement in efficiency by making use of modern-day technologies and even improve technology level to the next stage.

EXECUTIVE SUMMARY

Streaming from few local initiatives, establishing production facilities, creating strategic and thematic basis, formation of ZT Group dates back to 2002. Until recently it has not emerged as a group with parent subsidiary relationship and beneficial ownership setting. In 2018, idea to move towards synergetic activities and formation of similarity and diversification was pursued, giving rise to inclusion of multidisciplinary task oriented and purpose following teams to increase, work at grass root level and help in reaching a global change impact in business working.

Convergence started from Pakistan, UK, Luxembourg, South Korea, Oman, Saudi, Germany and others were included with passage of time. Transport, and steel were developed construction, oil movement, hospitality and technology were included. Business plan were prepared for creating environment to stand on own foot, accordingly financial arrangements were taken on board to help provide business life blood.

Currently headed by Group chairman and assisted by Group Chief Executive, ZT group has 12 subsidiaries and 3 JV arrangements for business in various locations and across industries. Growth environment is conducive

and competitive environment is synergetic to follow market demand, accordingly a side spread acceptance is found in all domains where the group reaches.

Proper marketing through brand creation and enhanced visibility to pursue awareness in masses are key short-term targets along with technological enhancement, improvement in quality, workmanship and making this world a great place to live is prime target.

Profitability and leverage are going to favour the group in longer run. As current estimates of financial projection at a group level show gearing will be better for the group. However, group will like to avoid funded facilities in a longer run and will only limit itself to nonfunding trade boosting facilities, so that doing business will be easier and financial strain will be kept at its lowest level.

Management of group is confident that current understanding of group coupled with operational plans depicted in financial figures are most realistic, reflective and true picture of future predicted by current decision leaders of ZT Group. We bow and submit ourselves to the creator and look forward towards his mercy to create reality from our plans.

ZT Group encompasses, and have privilege, to be accompanied with great minds and properly made forums to have a decision making efficiency stemming from wisdom pulled from across the globe.

ZT GROUP GLOBAL PRESENCE

Subsidiaries and associations



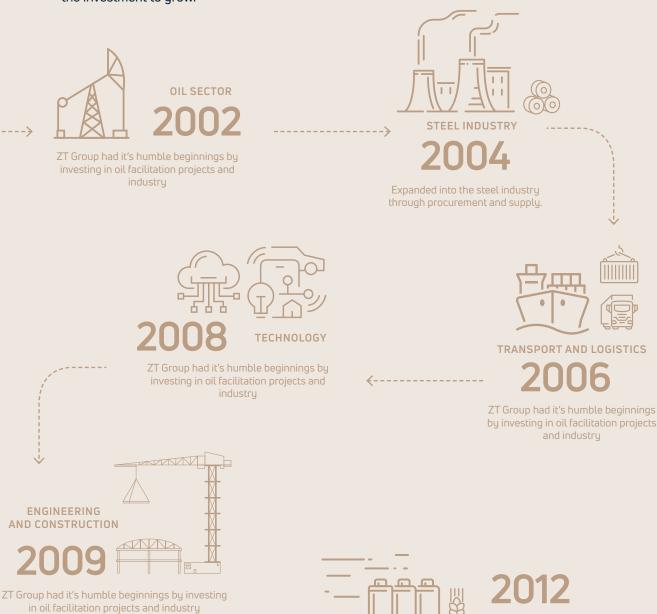
BUSINESS OVERVIEW

ZT Group is fairly growing conglomerate, and has its deep foot prints in MEA, Luxembourg, UK, South Korea, Oman and Saudi Arabia apart from having roots in Pakistan and other parts of Globe. ZT Group has its investments in various sectors and it enjoys control over operations for construction, land development, oil movement, technology

development, steel conversion, transport and other smaller areas. ZT Group team is dedicated, forth coming, innovative, attentive and visionary. Here is a brief overview of far and wide in respect of us and the world we want to change and make acceptable for masses.

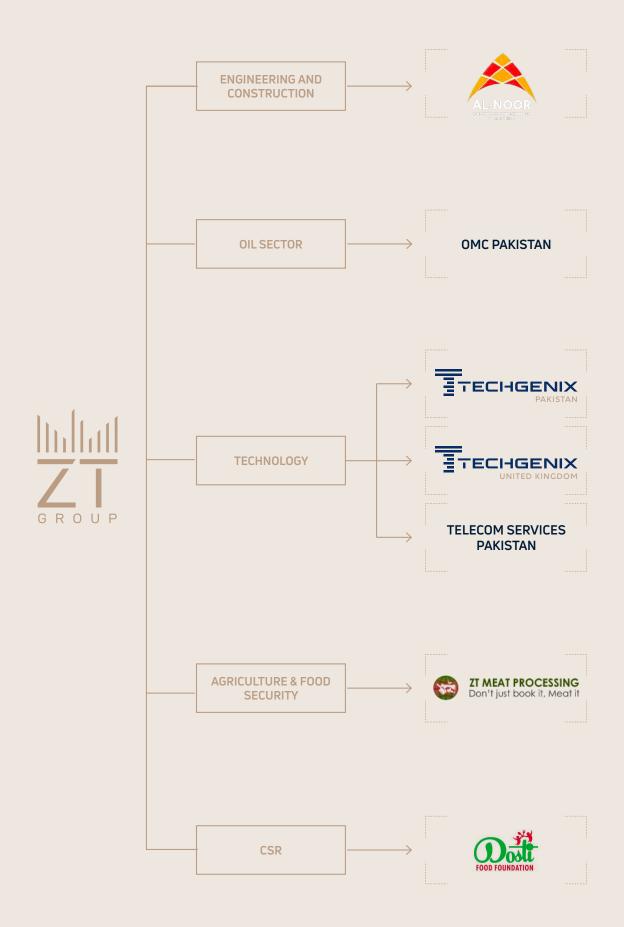
SECTORS AND SUBSIDIARIES

ZT Group is working in various fields majority of this work is through strategic partnership or associates and subsidiaries. Being a conglomerate, primary work is related with business acquisition and operational efficiency through transformation, digitization and structural changes. Currently Oil marketing, technology provision, agriculture improvement, construction, steel conversion, travel, transportation and leisure are few domains of active pursuance. Apart from this, and in order to increase foot print, strategic places are identified around the globe so that activity span could be enhanced and further multiple service areas and domains could be added in offering. Background of this work, is to improve service and let the investment to grow.



AGRICULTURE AND FOOD SECURITY

ZT Group had it's humble beginnings by investing in oil facilitation





TECHNOLOGY

ZT Group and its able leadership has taken an out of box idea and taken up a startup with the name of Techgenix, this will be and R&D setup with indigenous and off grid ideas to be tested and implemented for commercial re-production and mass production. This setup has been initiated to get an engagement with international organization to provide service delivery solutions to otherwise labour-intensive tasks.

DEVELOPING TECHNOLOGICAL PRODUCTS

Techgenix employs multidisciplinary experts, product designers, engineers, solution architects, compliance, sales and marketing personnel with an aim to produce market fit technology products to solve everyday problems. We approach our development process through seeking expertise in specialist areas.

GROWING THROUGH PARTNERSHIPS

Planning long term partnerships through stock acquisitions and dealerships and try to establish a strong bond with our clients as we believe on honest relationship.

DESIGN STUDIO

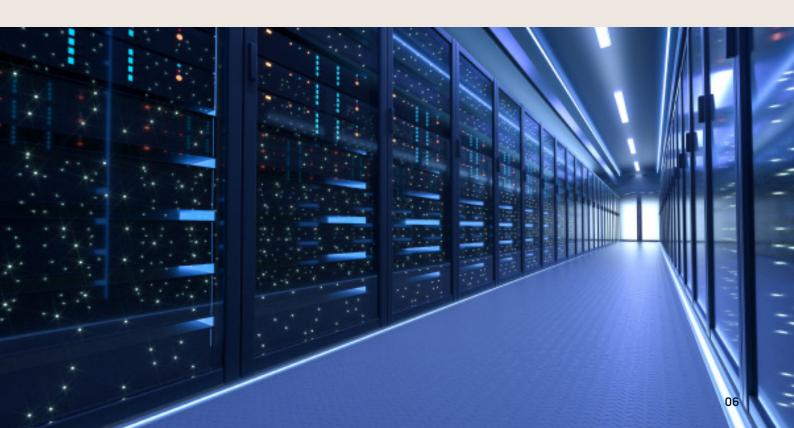
Innovation & Integration of different product techniques using hardware and software technologies which results in formation of another whole new different product.

SOLUTION ARCHITECTS

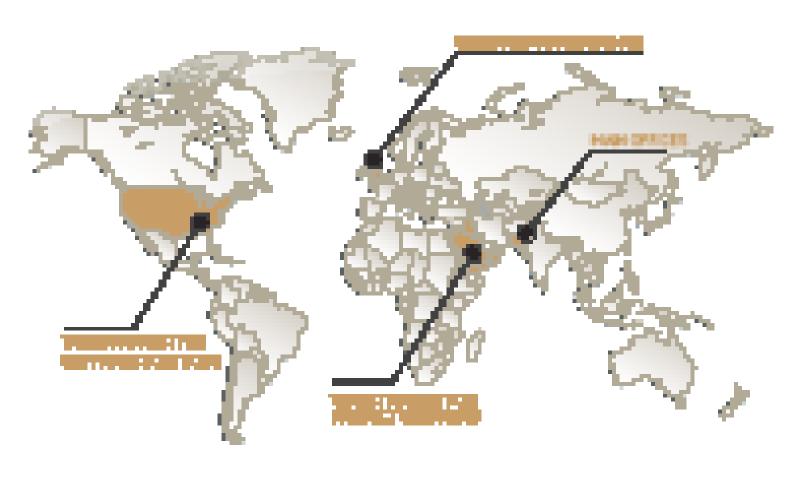
Commercial Evaluation of products and making sure to deliver them all across the world.

SALES AND MARKETING

Sales & Marketing through centralized product design studio based in Pakistan.



GLOBAL PRESENCE AND MARKETS



AREAS OF EXPERTISE

IOT

Machine Learning

Artificial Intelligence

Computer Vision

Automation

Robotics



IOT (INTERNET OF THINGS)

SMART HOME CONNECTIVITY

Devices and applications to better everyday living including security, appliances and entertainment.

SMART INDUSTRY

Intelligent tools to increase productivity and track bottle-necks in industrial applications. Some solutions include; Shop Floor Tracking, Inventory tracking and monitoring mission critical machinery to reduce downtime.





SMART AGRICULTURE

Smart tools to support Precise irrigation, Climate check and management, Sensors for soil, water , light, moist and Communication systems based on Lora Wan.



SMART CAR

Smart tools to support Precise irrigation, Climate check and management, Sensors for soil, water , light, moist and Communication systems based on Lora Wan.

ARTIFICIAL INTELLIGENCE



AI BASED DIAGNOSTICS

Rapid Disease detection through Chest X Ray using AI to detect Upto 15 different diseases based on Chest X RAY images.



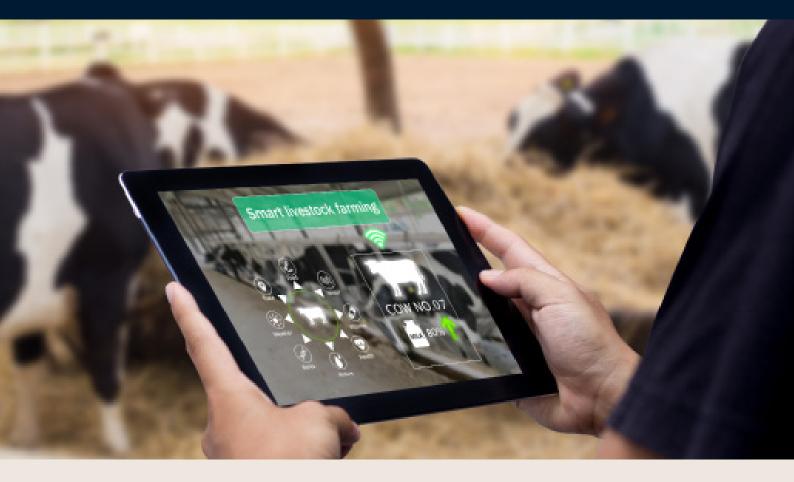
AI BASED INSPECTION

Intelligent baggage scanner security systems for commercial environments.

MACHINE LEARNING

COWLER

Cow behavior analysis being able to track 27 unique cow activities using diary science + ML. It took 2.5 years to capture and process cow data from every type of commercial farm, for all major cow breeds, in all climatic conditions, this analysis is based on pure ML algorithms with accuracy >97%



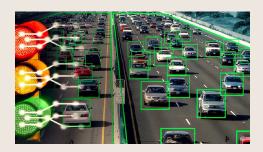
CAMELER (SMART COLLAR FOR CAMELS)

The camel is a multipurpose animal. It can be used for milk, meat, wool, transport, Race, tourism, agricultural work and beauty contest.

CROPMATIX

Precision agriculture solution that monitors soil temperature + soil moisture to save water, boost yield and use fertilizers effectively.

COMPUTER VISION



AI BASED ROAD SAFETY SOLUTIONS

Smart tools to support Precise irrigation, Climate check and management, Sensors for soil, water , light, moist and Communication systems based on Lora Wan.

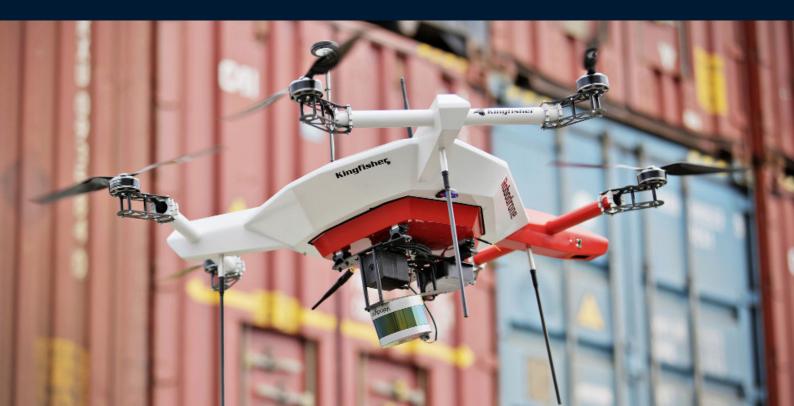


CROWD CONTROL AND ACCESS MANAGEMENT

Smart tools to support Precise irrigation, Climate check and management, Sensors for soil, water , light, moist and Communication systems based on Lora Wan.

AUTOMATION

Autonomous drone network consist of self charging drone stations, monitoring and control setup for precision agriculture, emergency services, logistics, solar power plant maintenance and security applications.

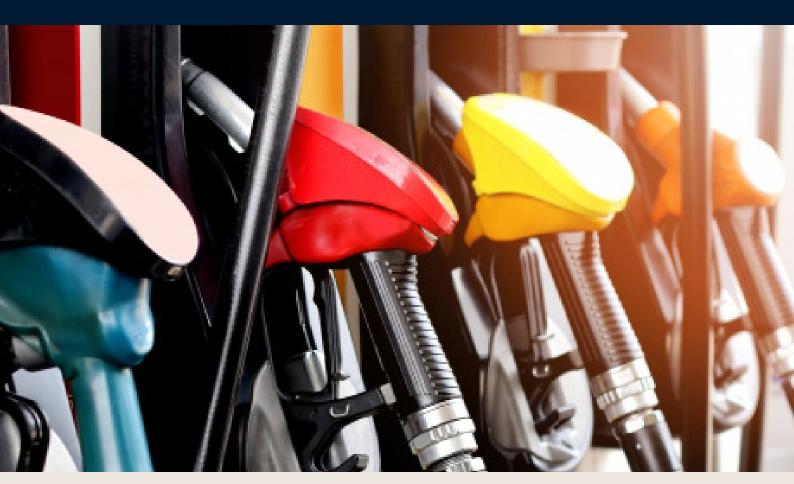




NATIONAL NETWORK OF FUEL STATIONS

The company specializes in the field of transporting petroleum products in all regions of the Kingdom, through a large fleet of transportation vehicles that transport petroleum products to its stations and other fuel stations in various regions

Since the establishment of the company, we have always been looking forward to providing the best by maintaining the level of services provided of all kinds. The most important thing is the keenness to provide innovative services that distinguish the company and elevate it to the fore in providing petroleum services in the Kingdom."



AUTOMOTIVE OILS

A group of the finest types of car oils we provide to you in our branches through technicians specialized in changing oils and lubricants for cars, diesel and gasoline engine oil, gear oil, brakes and transmission

TYRES

We offer multiple options for all types of tires at all forecourts of our service stations.



ENGINEERING AND CONSTRUCTION



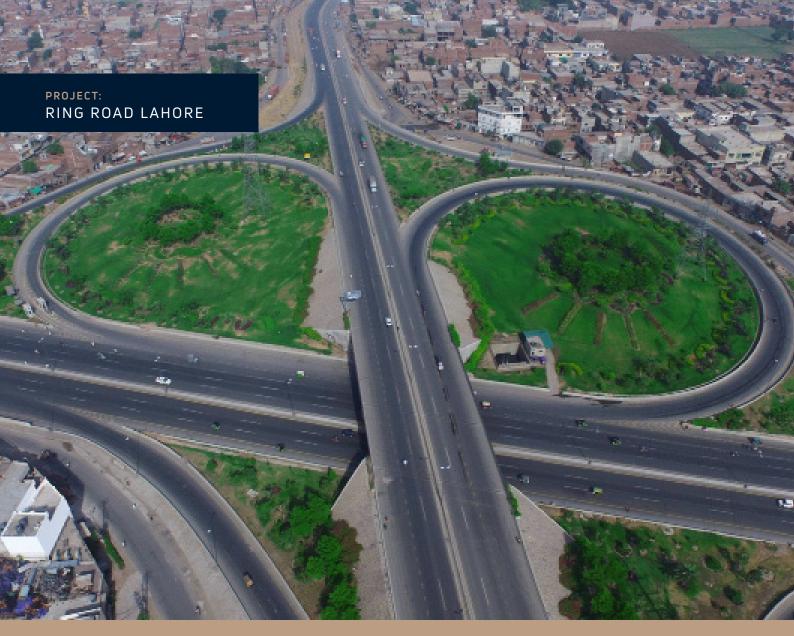
In Pakistani market, ZT Group entered through substantial acquisition of stake in Al-Noor Builders and Construction Hub (Pvt) Ltd. a company at the bulge of default in year 2018. Able leadership has turned this to a company bidding again for a project value of over hundreds of millions of USD, while there were no projects in bidding and operations. Now this company has submitted bids to a tune of 200 Million dollars, which are under process at different levels and with different clients.

PUBLIC SECTOR CONSTRUCTION

The ANB is registered with the Pakistan Engineering Council as well as various government and non-government agencies as a "CA Category" contractor with no limits. ANB has comprehensive experience and capacity to manage and execute infrastructure projects, whether on a large or middle scale. We have taken under different projects such as Highways, Bridges, Industrial and Commercial Buildings, Power Plant Project, Transmission Lines, Pipelines, Irrigation System etc.expertise in specialist areas.







KEY INFRASTRUCTURE PROJECTS

For the past two decades, ANB has been associated with different projects and has been managing the roads, bridges, culverts, pavements, civil, industrial buildings, irrigation, motorways and highway projects and various other constructions ranging from middle to large scale very successfully.

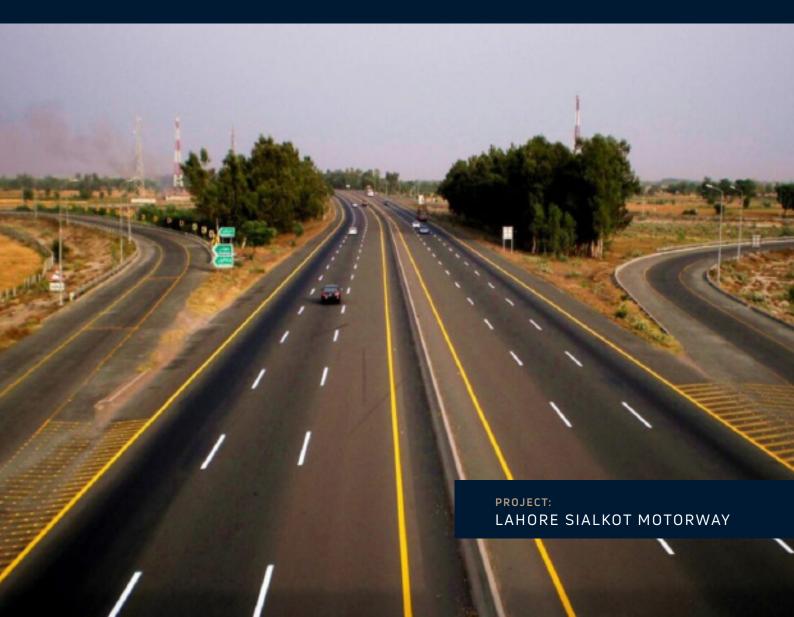
Our company has a number of engineers and professionals who have years of expertise and experience in this field. Through their planning and skills, the company has worked on various projects and have dealt with different challenges, generating the best results.

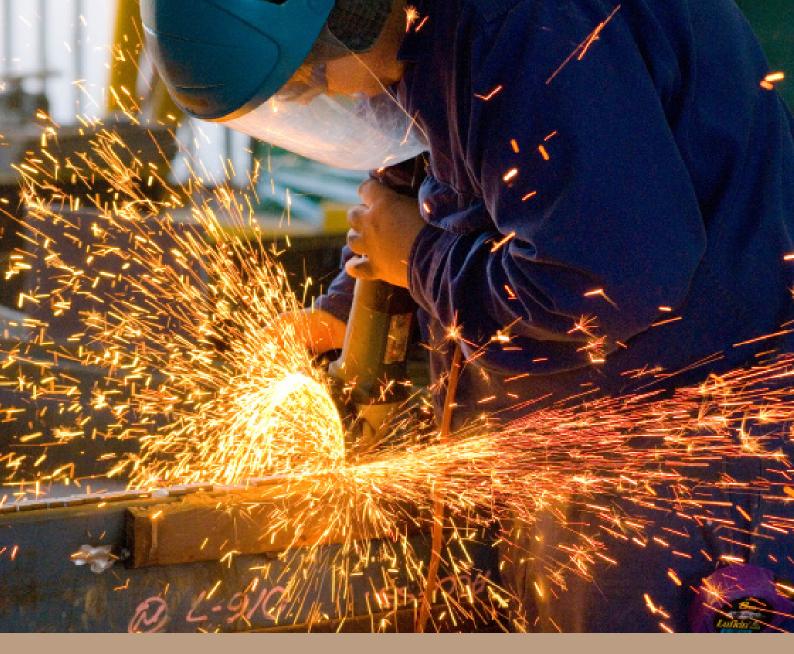


DRIVEN EXPERTISE AND EFFICIENT RESOURCING

ANB bears the mechanical and heavy machinery along with industrial and electrical equipment in order to execute complex project on a massive scale.

ANB takes pride in its timely completion of the projects on behalf of National Highway Authority, Frontier Works Organization, Karachi Port Trust, Karachi Water & Sewerage Board and many others.





STEEL INDUSTRY

ZT acquired a nearly dying and dormant plant of steel production in 2019, it is now operating at 30 ton per day and results of 2020 has shown a Gross Profit of 40 Million SR. This has been achieved through change of leadership and operational style, this was a quick turn around and reached within period of less than 2 years, current turn over of this factory is 400 Million SR as reported in financial statements and a net profit of X.X Million SR is also reported for year ending in 2020. Steel mill is a producing and operating entity at the moment and it is expected that financial result for 2021 will be better than what is shown in 2020.

We use the latest technical means in the manufacture of iron, which guarantees complete perfection starting from the pallet, before heating up and even assembling and storing the finished product. This process is controlled, monitored and recorded through the control devices, which provides complete control and product quality, From securing the raw materials to the production of reinforcing steel.

Through an integrated quality control team, compliance with specifications is verified at each stage of production, we guarantee a product with the highest quality. It is worth mentioning that we always strive to meet the needs and expectations of our customers by striving to improve quality, efficiency and launch new products, according to our long experience in steel production.

2 MILLION

COMBINED STEEL PRODUCTS
BY 2022



7 MILLION

COMBINED STEEL PRODUCTS
BY 2028



INVESTMENT POLICY AND PROJECT CONGLOMERATION PLAN

Management team is optimistic and for the coming, accordingly, technical back drop available for each domain and forums created to discuss synergetic impacts in embarking to other industries coupled with need and desire to proceed for another investment opportunity is decided by policy committee.

While ZT Group desire and understand requirements for conglomeration, as this enables and increases chances of survival for holding group to remain in business in turmoil times if arrived at any particular industry or group of industries, accordingly, presently selected domains are not considered as enough, ZT Group is always in search of further domains and industries which are easy to be taken over, have potential of better service and provide better integration and conglomeration.



GROWTH POTENTIAL

There is always growth potential, however only potential does not serves the purpose, there is a need to have environment conducive of growth is a pre requisite. Weather working capital and raw material could be found, lead time to setup and operate in manageable are among other areas which need serious thoughts in considering growth potential.

It is considered that growth potential in selected domains is available for a current foreseeable period, but it may reduce due to environmental constraints and accordingly mitigation strategy needed to be adopted to remain amongst growing organization. For the moment ZT Considers that conglomeration will provide necessary growth potential and using surplus for investment will pave way to enter other domains and find growth potential on an overall basis.

SALES AND MARKETING PLAN

Individual sales and marketing plan for industry focus can be looked in a wider perspective. However, as a group ZT will also use all available media and potential for awareness raising regarding products and services available in various domains. Awareness and outreach is the key to marketing, as most of products being put through subsidiaries are omni present or needed to lifted from manufacturing base, accordingly there is no need for any hard and fast dealer network or other such arrangements. However, to improve presence at strategic geo locations, ZT

Group will increase its foot print and linkages with market players. Primary target and a global guideline to target for ZT is sizeable market share, and a yardstick of size is some where over 6% more or less. However, any market share of less than 5% is not a target for ZT, having a strong background in every aspect, it is considered that all constituents of ZT will be pursing aggressive strategy for marketing and accordingly a sales push will be evident.

POINT OUT DIVERSIFICATION AND RISK MITIGATION

Diversification is hall mark of ZT Group activities, since inception, there is diversity in mind, not only in team, locations, industry, but also in operations and working. Unique strategy of ZT Group is its quick decision making, through this technique, much of the erupting risk is mitigated. It is need full to highlight that

diversification on one side allows risk to remain reduced, and remaining risk is being covered by quick decision making at problem level.





LEVERAGING, GEARING AND HEADING

As a strategy a high gearing will be kept available at all times, and only nonfunded facility for trade facilitation will be used so that actual situation should always remain possible for liquidity and financial operation ease. Being self funded or group funded business entities there would not be a push and each part of ZT will enjoy a leverage over other players of vicinity and industry.

ZTGroup will not require much of hedging, as global presence will always make available hedging effects for financial transactions required by ZT Group

COMPANY GOVERNANCE

Currently, there are 2 directors in main Company, that is the ultimate holding Company. All governance is related and works around these two individuals. However, directors and decision makers for each subsidiary are appointed, and apart from these directors, an advisor

forum is also created, who are placed at times of strategic need to provide back stopping. These advisors are in governance, finance, technology, marketing, and industry specific requirements.

TECHNOLOGY AND INTELLIGENCE

ZT Group uses a highly responsive, cloud based and interactive software for information back ground, and uses strong applications which are internally developed and/or through outsourced software. Applications (App) are used as per need and for intended time frame. It is considered that next era in the globe

is intelligence and use of technology. Accordingly ZT not only provides technology base but also provides intelligent solutions to governments, and other business houses.



CULTURE

ZT Group wants to makes a creative and friendly culture with its family members and within its co-workers. By the terms co-Worker ZT Group identified all those persons, firms and entities who work with ZT Group in end to end logistic chain which is powered by intellectual capital

of ZT Group. Family members are those individuals who work directly or through subsidiaries in ZT Group, as all persons working in subsidiaries of ZT Group are also part of group's family.

ETHICAL CADASTRAL HIGHLIGHTS

Honesty

Being honest with our customers, stake holders, family and co-workers, without hearting sentiments or reducing efficiency. Whatever we convey we convey as we consider it correct and required for recipient.

Transparency:

Our actions are transparent, reasons of action or otherwise can be known on a need basis, and to the extent as may be required.

Dedication:

All of our family members are dedicated towards common goal prior to any other goal, they may have for personal reasons, however we tend to proceed with family members for achievement of personal goals too.

Commitment:

Once there is something conveyed from our side it as like an agreement and all ZT family is bind with those to complete.

Innovation:

Idea is hall mark of our work, we accept, we follow, we prefer and we conceive idea that may change lives not for family but for the world.

Openness:

We are always available to listen, even an action is taken, but we need to excel and it is by taking all persons along, and to listen others, and

Efficiency:

We always outperform, we become iterative so that to become perfect and timely accordingly we do before others to help.

CORPORATE SOCIAL RESPONSIBILITY

All project of ZT Group along with Head Quarter do consider that social responsibility is foremost pillar for operations of all ZT Group companies, in this respect Doosti foundation is primarily associated, daily food provision is maintained at some places in Islamabad and few other cities, this daily food provision for all three times is working since last three months. ZT Group considers that among other direct initiatives it has an obligation to take part in SDGs related with social sector, accordingly, such operations where sustainability is among the goals take priority.





